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Qinaya



Colombian company. Award-winning technology and 10 years of experience in cloud computing and virtualization.

The cheapest and best performing cloud computing on the market.



Proven experience as an ally of social organizations and governments with the goal of giving access to computing to those who have been excluded.



Our products

Qinaya classrooms:

Computer rooms with re-used equipment and empowered with virtual desktops for educational and community environments.

Qinaya Kits:

We turn home TV into a computer so that social organizations and governments can bring computers to those who have not had.

| Qinaya on your Android TV:

If you already have an android TV you can download our app and that's how simple you have a computer too.

QinayaMax:

High-capacity computers for heavy processing needs in design and others.

"Combo" solutions:

Custom-made organizations with kits, virtual desktops and/or large machines for special tasks.



Qinaya Classrooms

What problem do they solve?

The model of provisioning computers for educational environments has serious problems:

• **Costly.** Between \$460 USD and \$1,150 USD for equipment, excluding maintenance and retrofits.

Highly polluting. computers quickly obsolete with disposition challenges.

 Poor computational and educational quality for students and teachers. (Equipment without versatility, maintenance and ability to run relevant programs.) Qinaya Classrooms corrects the flaws of the current model:

- With flexible and very economical costs.
 15-20 USD approx per team per month.
 (Final value may vary x volume)
- Obsolete computers are used and re-used in the organization's inventory (of which there are in abundance and Qinaya helps to manage)
- Users can enjoy a high-quality computing experience in terms of resources, maintenance, training, and available software.



Qinaya With Qinaya S is possible that hundreds of thousands of obsolete computers that end up being toxic waste will be reused and run with cloud computing technology.



How does it work?

Obsolete computers are found and performed initial review.

With a simple process with USB the physical equipment becomes a portal to access a new compu in the cloud It adapts to programs and applications according to needs, preferences and the client

Classroom manager, super users and other functionalities for teachers and students Payment and monthly or annual scheme according to type of project.





* They must meet certain very basic requirements. Qinaya supports the process of obtaining equipment and diagnosis

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Characteristic

- Each room is raised with 40 Qinaya licensed computers.
- The QinayaBasicPro computer license includes: **4 Cores, 8 GB RAM, 90 GB Disk.** Initial support and training.
- Monthly Qinaya License between **\$10 USD to \$15 USD final quote with beginning upon interest.**
 - **Optional Internet 250**GB between \$75 and \$90 USD for 40 computers.
- **One-time adjustment payment** between \$470 to \$1.000 USD

If an operator is required, its costs vary between 5-15%. Qinaya can trade direct if preferred.

License prices vary by project
according to volume and permanence
by necessity or preference.

Qinaya





Qinaya Kit

Qinaya transforms any TV into a computer!

Families, women and students can have access to computers if they have any TV and a very basic internet. With Qinaya Kit we turn any TV into a computer to do homework, work, courses and more. Social organizations and governments provide our technology to their beneficiaries to meet their objectives in education, employability, reducing the digital divide and others.

How does it work?

The Qinaya Kit has a wired set-top box that transforms any TV into a computer. We also deliver keyboard and mouse. < br > We arrived with an organization with intent to use the compus. (education, empowerment, gap)









Characteristic

Each project has a minimum of 200 beneficiaries. The Qinaya license includes: 4 Cores, 8 GB RAM, 90 GB Disk.

Support, accompaniment and initial training.

A Qinaya Kit costs between \$160 and 180 USD for between one and two years depending on the project and is subject to volume discounts.

*The offer can be adjusted according to the need for time. (it does not have vat, but it may have additional cost if there is an operator)

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Qinaya Compu on your TV

If you have an Android TV you can download our app through the store and with just a keyboard and mouse use our "Qinaya Compu" This solution is ideal to have an additional computer at home or to enable work at home, among others.

How Does it Work?



This solution differs from the kit because it does not require a decoder, it can be purchased with your internet and/or by paying a small monthly fee for the service







Characteristic

Each project has a minimum of 200 beneficiaries with a 12-month permanence.

The associated costs are calculated based on leave as in classrooms and will be adapted according to the project and needs of internet, enabling devices and others.







QinayaMax

For those computational tasks that require more processing power, graphics cards and others, Qinaya provides you with the QinayaMax With these virtual machines that are very easy to customize and install, users can learn and use programs that do not run on a standard computer.

How Does it Work?

In educational environments such as universities or schools, where the need is identified, the necessary Qinaya CloudPro machines and the ability to download the programs they use are included.

Used by universities to "standardize" student resources, and in classrooms.





Features and prices QinayaMax:

Name	Qinaya MediumPro	Qinaya MaxPro
Characteristic	4 Cores, 16 GB RAM, 200 GB Disk	8 Cores, 32 GB RAM, 500 GB Disk, 2 Nvidia GPUs
Usage Occasion	Advanced administrative, financial, and other tasks	Advanced design and management tasks

For the reuse of tablets, there are values and models similar to computers, keyboard and mouse value.



Combo solutions!

Still not sure which product best suits your needs?

Remember that the advantage of Qinaya is its versatility.

Do you have doubts about the internet, about the use of tablets, about reused computers, about how classrooms work, where the computers come from?

We are attentive to make you a special proposal for your specific needs.



Schedule your appointment: Juan Luengas Chief of Staff de Qinaya +57 3105304880



